Exhibit J

In the Matter Of:

15-cv- 7152 (JMA) (ARL)

NAFTALI AS TRUSTEES OF THE EDTOM TRUST ٧.

NEW YORK DEFERRED EXCHANGE CORP., et al.

Deposition of Friedrich Trinklein

Wednesday, September 11, 2019

CONDENSED



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    UNITED STATES DISTRICT COURT
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    EASTERN DISTRICT OF NEW YORK
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                                                    ORA NAFTALI AND RONI NAFTALI,
                                                     Third-Party Counterclaim Plaintiffs,
    ORA NAFTALI AND RONI NAFTALI,
    AS TRUSTEES OF THE EDTOM TRUST,
                                                             - v -
                              Civil Action No.
                                                 6 NEW YORK DEFERRED EXCHANGE CORP.,
                                 15-cv-7152
                                                 7
                                                    Third-Party Counterclaim Defendants.
                                 (JMA) (ARL)
    NEW YORK DEFERRED EXCHANGE
                                                 8
                                                    -----X
    CORP., AND JEFFREY WECHSLER
                                                 9
                                                    ORA NAFTALI AND RONI NAFTALI,
                                                         Third-Party Cross-Claim Plaintiffs,
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                                                11
    NEW YORK DEFERRED EXCHANGE CORP.,
                                                12
                                                    JEFFREY L. WECHSLER,
                                                13
                                                     Third-Party Cross-Claim Defendant.
        Counterclaim Plaintiff,
                                                14
                                                    _____X
                                                15 JEFFREY L. WECHSLER,
    ORA NAFTALI AND RONI NAFTALI, AS
                                                         Third-Party Plaintiff,
    TRUSTEES OF THE EDTOM TRUST,
                                                          - 77 -
                                                17
        Counterclaim Defendants.
                             ----X
                                                18 JOSEPH TAPLITZKY,
    NEW YORK DEFERRED EXCHANGE CORP.,
                                                19
                                                    Third-Party Defendant.
       Third-Party Plaintiff,
                                                20
    ORA NAFTALI AND RONI NAFTALI,
       Third-Party Defendants.
                                                21
                                                                        September 11, 2019
                                                                        10:32 a.m.
                                                22
                         September 11, 2019
                                                              Deposition of FRIEDRICH TRINKLEIN,
                                                23
                                                     pursuant to Order, at the offices of Hinshaw &
         DEPOSITION OF FRIEDRICH TRINKLEIN
                                                24 Culbertson LLP, 800 Third Avenue, New York,
                                                     New York, before Elizabeth Santamaria, a
    Reported by:
    Elizabeth Santamaria
                                                25 Reporter and Notary Public of the State of
                                                                                            4
                                                 2 APPEARANCES (cont'd):
 2
    APPEARANCES:
 3
                                                 3 HINSHAW & CULBERTSON LLP
    KISHNER MILLER HIMES P.C.
                                                 4 Attorneys for Defendants and Counterclaim
 4
 5
                                                 5
                                                    Plaintiff/Third-Party Plaintiff/Third-Party
    Attorneys for Plaintiffs/Counterclaim
    Defendants
                                                 6 Counterclaim Defendant New York Deferred
    Ora Naftali and Roni Naftali
                                                 7 Exchange Corp.
          40 Fulton Street - 12th Floor
                                                          800 Third Avenue - 13th Floor
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                                                         New York, New York 10022
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          New York, New York
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    Attorneys for Third-Party Cross-Claim
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                                                    ORLOFF LOWENBACH STIFELMAN & SIEGEL, PA
16
    Defendant
17
    Jeffrey L. Wechsler
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     Email: Jlentinello@milbermakris.com
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                                                 23
                                                    Email: xs@olss.com
24
                                                24
25
                                                    ALSO PRESENT: EVAN NETALIOS, ESQ.
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1 (Pages 1 to 4)

	5		6
1	3	1	
1	* * *	1	F. Trinklein
2		2	FRIEDRICH TRINKLEIN, having been
3	IT IS HEREBY STIPULATED AND AGREED,	3	first duly sworn according to law by the
4	by and between counsel for the respective	4	Officer, testifies as follows:
5	parties hereto, that the filing, sealing and	5	EXAMINATION BY
6	certification of the within deposition shall	6	MR. COHEN:
7	be and the same are hereby waived;	7	Q. Please state your name and business
8	IT IS FURTHER STIPULATED AND AGREED	8	address for the record.
9	that all objections, except as to the form of	9	A. Friedrich Trinklein, 6800 Route 25,
10	the question, shall be reserved to the time of	10	Suite 120 W, Syosset, New York, New York
11	the trial;	11	11791.
12	IT IS FURTHER STIPULATED AND AGREED	12	Q. Good morning, Mr. Trinklein.
13	that the within deposition may be signed	13	A. Good morning.
14	before any Notary Public with the same force	14	Q. I
15	and effect as if signed and sworn to before	15	A. What is your name again?
16	the Court.	16	Q. Jonathan Cohen.
17	* * *	17	A. Nice to meet you, Jonathan.
18		18	Q. Likewise.
19		19	I represent the plaintiffs in this
20		20	matter. Thank you for taking your time out of
21		21	your busy schedule to come and sit with us
22		22	today to answer some questions.
23		23	A. You're welcome.
24		24	Q. I greatly appreciate it.
25		25	MR. COHEN: I just would like to
	7		8
1	F. Trinklein	1	F. Trinklein
2	note for the record that Mr. Evan	2	A. No.
3	Netalios. Who has acted as attorney for	3	Q. If you would, when I'm asking a
4	NYDEC in various capacities, is present	4	question, I know common conversation people
5		1 7	question, i know common conversation people
_	here today. My understanding, he's not	5	think they know what the person is asking. If
6	here today. My understanding, he's not defending this deposition. He has not		
		5	think they know what the person is asking. If
6	defending this deposition. He has not	5 6	think they know what the person is asking. If you would allow me to finish the question and
6 7	defending this deposition. He has not made a notice of appearance, either	5 6 7	think they know what the person is asking. If you would allow me to finish the question and then provide your answer, whatever it might
6 7 8	defending this deposition. He has not made a notice of appearance, either himself or the firm, but he is present	5 6 7 8	think they know what the person is asking. If you would allow me to finish the question and then provide your answer, whatever it might be. This way it allows our court reporter to
6 7 8 9	defending this deposition. He has not made a notice of appearance, either himself or the firm, but he is present and I was only informed of this this	5 6 7 8 9	think they know what the person is asking. If you would allow me to finish the question and then provide your answer, whatever it might be. This way it allows our court reporter to take down my question and your answer. Okay?
6 7 8 9 10	defending this deposition. He has not made a notice of appearance, either himself or the firm, but he is present and I was only informed of this this morning.	5 6 7 8 9	think they know what the person is asking. If you would allow me to finish the question and then provide your answer, whatever it might be. This way it allows our court reporter to take down my question and your answer. Okay? A. Okay.
6 7 8 9 10 11	defending this deposition. He has not made a notice of appearance, either himself or the firm, but he is present and I was only informed of this this morning. MR. FERLAZZO: That is correct. I	5 6 7 8 9 10 11	think they know what the person is asking. If you would allow me to finish the question and then provide your answer, whatever it might be. This way it allows our court reporter to take down my question and your answer. Okay? A. Okay. Q. If you would, please only
6 7 8 9 10 11 12	defending this deposition. He has not made a notice of appearance, either himself or the firm, but he is present and I was only informed of this this morning. MR. FERLAZZO: That is correct. I am defending the deposition, Mr. Netalios	5 6 7 8 9 10 11 12	think they know what the person is asking. If you would allow me to finish the question and then provide your answer, whatever it might be. This way it allows our court reporter to take down my question and your answer. Okay? A. Okay. Q. If you would, please only communicate verbal answers. Our court
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29 30 1 F. Trinklein 1 F. Trinklein 2 yearly? How did that -- generally speaking. 2 A. I would say my estimate would be 3 A. Generally I think interest accrues 3 anywhere between I would say 50 and 150. 4 monthly. Some banks might accrue daily, but I 4 Q. If you can recall, do you remember 5 think typically it's a monthly reporting 5 what your best year was in number of exchanges process. It might be daily accruals, but 6 handled by NYDEC? 6 7 generally monthly would be my answer to that. 7 A. Not accurate. Again, I could do a 8 Q. How else does NYDEC bring in 8 range. 9 revenue to the company? 9 Q. Sure, range is fine. 10 A. Besides those two sources? 10 A. The best years I would say would be 11 Q. Besides those two sources. between 100 and 200. 11 12 A. There isn't any. 12 Q. Do you recall how many -- even a 13 Q. In your career as an employee of range is fine -- exchanges NYDEC handled in 13 NYDEC, how many 1031 exchanges have you 14 2014? 14 15 participated in? 15 A. No. 16 A. I couldn't give you an accurate 16 Q. For NYDEC handling the QI, you have number there. 17 dealt with all types of real estate deals? 17 18 Q. Generally how many do you perform 18 A. Many types. 19 in a year? Q. Commercial real estate deals? 19 20 A. Varies significantly based on 20 A. Yes. They're all -- to be eligible 21 market conditions. 21 it needs to be a business property. So it 22 Q. How many did you perform in 2018? 22 cannot be property held for personal use. 23 A. I don't know for certain. Is a 23 That's the one defining aspect. Otherwise, if range okay with you? 24 it's deeded real estate it's eligible. 24 25 Q. Yes, range is fine. 25 Q. So if someone were using it as 32 31 1 F. Trinklein F. Trinklein 1 2 their primary residence they wouldn't qualify? 2 That's why you may know in our agreement 3 A. They would not qualify. 3 unless the exchanger certifies that fact, that Q. So you could have -- but you could 4 they are, you know, not foreign and have a tax 4 5 5 have residential real estate? identification number, we are unable to 6 A. Can be residential real estate 6 service them. It's a complex field that we 7 7 are not capable of dealing with. rented to others. 8 8 Q. What is complex about it? Q. Have you handled, as a QI, 9 9 A. If enters a -- it enters a whole -real estate transactions involving foreign 10 persons? 10 Well, we have learned that 11 A. No. 11 tangentially I guess any time you do something 12 Q. Never? 12 that requires additional work, if you don't 13 A. To the best of my knowledge. To 13 know it well, you don't do it. And if I can give you another example, if I may. 14 the best of my knowledge, no. 14 15 At least we don't know if somebody 15 Q. Please. 16 is not represented themselves as foreign, but 16 A. Personal property exchanges. Not 17 we've never had a circumstance where there's 17 only do you have real estate exchanges, you 18 been anyone at any -- there's never been a 18 exchange real estate for real estate. There 19 is another portion of the exchange world, the 19 circumstance that we've done an exchange where 20 20 property exchange world, where you can we have not been provided a tax identification 21 21 exchange personal property. A car for a car, 22 Q. Do you avoid handling 1031 22 a plane for a plane. 23 exchanges for foreign persons? 23 Similarly, we don't do those and A. If they don't have a tax now the tax laws have changed in the last year 24 24 25 identification number, yes, we do not do them. 25 where they have been now disallowed in the law

69 70 1 F. Trinklein 1 F. Trinklein 2 2 know what "middle" means. attorney calling you at the closing table? 3 3 Q. Sure. Was the closing --A. Sure. Q. You have? 4 To your knowledge, at the time of 4 5 the first phone call had the closing been 5 A. Sure. 6 completed? 6 Q. Is that a fairly common experience? 7 A. No. 7 A. It's not uncommon. It has 8 Q. It had not. 8 happened, yeah, multiple occasions. 9 9 What typically can occur is that Did you discuss, again on this 10 first phone call with Mr. Wechsler, whether 10 the exchanger first is kind of aware of the 11 checks had already been issued and made fact of the enormity of the tax bill that 11 12 payable to the exchanger, the trust, Edtom 12 they're confronting with the sale and "Is 13 Trust? there any way we can avoid this tax hit?" and 13 14 A. No, no. The assumption -- it was 14 the topic of the 10311 brought up. 15 not stated and the assumption would be that it 15 That is more common than you might 16 had not taken place. think. Which is fine. There is nothing wrong 16 And again, five years ago, 17 17 with it as long as the exchange is established conversation of which I have thousands of and 18 18 prior to the closing being consummated, so I'm stating all these things to the best of 19 19 completed; you know, checks being issued, deed 20 my knowledge and recollection of that time. 20 being transferred. That's legitimate and 21 Q. Now taking a step back, generally fine. You can do it minutes before or we like 21 22 when you're engaged on a potential 1031 22 to have weeks before. 23 transaction have you ever -- prior to or aside 23 Q. You would prefer to have advance 24 from the transaction at issue here, have you 24 notice? 25 ever experienced potential clients or their 25 A. Yeah. I like to discuss things. 71 72 1 1 F. Trinklein F. Trinklein 2 It's preferable, but not practical always. 2 effectuating this closing. Is that what 3 3 It's not a perfect world. you're saying? 4 4 Q. You said before the deed was Q. Did he ask you specifically, 5 "Fritz, can we still do a 1031 while we are at 5 transferred. 6 A. So what happens at the exchange, 6 the closing table"? 7 you have this kind of thing (indicating) 7 A. I don't remember the exact 8 happens at the closing. 8 sentences stated but the point was he's at a 9 Q. A back-and-forth? 9 closing, would like to do an exchange. We 10 A. Yes. I hand you the checks, you 10 said, "Okay, develop the documents and send them over. So I don't remember --11 give me the deed. 11 12 Q. So if the checks were exchanged to 12 (Reporter requested clarification.) A. Send them over. Send the documents 13 the various parties at the transaction, would 13 14 that invalidate the potential 1031? 14 to him A. If the checks at the transaction 15 15 Q. Again, Mr. Wechsler didn't tell you 16 are delivered to the exchanger and the 16 whether checks had already been made payable? 17 17 exchanger has what is defined as constructive A. Right. If he had said that and in 18 receipt, then that moment in time would negate 18 that circumstance the checks had been made 19 19 the potential of doing an exchange. payable to the exchanger and delivered to the 20 Q. And when -- okay. 20 exchanger, if he had said that, we would have Did Mr. Wechsler ask you if it was 21 21 said the exchange cannot be entered into. So 22 still possible to do a 1031 with relation to 22 I would say he did not say that. 23 the Edtom Trust transaction? 23 Q. Did you ask him? 24 A. I think that's kind of inherent in 24 A. No. 25 25 Did you ask him if the deed had the fact that he said that he was going to be

	85		86
1	F. Trinklein	1	F. Trinklein
2	Did you ever have a conversation	2	A. Well, that's what was told to us,
3	with anyone at NYDEC discussing the Edtom	3	is that the exchanger is a New York trust.
4	Trust being a New York trust?	4	Q. Did you or anyone else at NYDEC ask
5	A. I remember having a discussion with	5	for a copy of the trust agreement?
6	Jeff Wechsler relating to that.	6	A. No.
7	Q. What did you discuss with	7	Q. Did you ever receive a copy?
8	Mr. Wechsler?	8	A. Not to my knowledge. We wouldn't
9	A. Well, we're trying to determine why	9	ever
10	we were not getting a tax identification	10	Q. You have never seen
11	number.	11	A. There is no purpose for us to have
12	Q. So you hadn't received a tax	12	a copy of the trust agreement.
13	identification number as part of the exchange	13	Q. You don't need it?
14	agreement package, if you will?	14	A. No.
15	A. Correct.	15	Q. In this conversation you referenced
16	Q. And what did Mr. Wechsler say in	16	earlier with Mr. Wechsler, a bunch of
17	this conversation that you had?	17	different issues that you were discussing, was
18	A. That well, it was part of the	18	there anything else that you discussed?
19	conversation that the the exchanger was in	19	A. That was the issue at hand, was we
20	the process of providing the tax	20	needed the W-9.
21	identification number.	21	Q. You needed it so you asked him for
22	Q. Providing to whom?	22	it. And he said?
23	A. NYDEC.	23	A. He's getting it.
24	Q. To NYDEC. And what did you discuss	24	Q. Mr. Trinklein, I would like to put
25	about the exchanger being a New York trust?	25	before you what has been previously marked as
	87		88
1	F. Trinklein	1	F. Trinklein
1 2	Plaintiff's P. Take a look and let me know	1 2	A. Okay.
		1	A. Okay.Q. The letter is addressed to
2 3 4	Plaintiff's P. Take a look and let me know when you are ready for questions. A. Okay.	2 3 4	A. Okay. Q. The letter is addressed to Mr. Wechsler, dated October 22, 2014.
2 3 4 5	Plaintiff's P. Take a look and let me know when you are ready for questions. A. Okay. Q. Have you seen what has been marked	2 3 4 5	 A. Okay. Q. The letter is addressed to Mr. Wechsler, dated October 22, 2014. What did NYDEC mean when it wrote,
2 3 4 5 6	Plaintiff's P. Take a look and let me know when you are ready for questions. A. Okay. Q. Have you seen what has been marked as Plaintiffs' P before today?	2 3 4 5 6	A. Okay. Q. The letter is addressed to Mr. Wechsler, dated October 22, 2014. What did NYDEC mean when it wrote, "You have advised that your client and
2 3 4 5 6 7	Plaintiff's P. Take a look and let me know when you are ready for questions. A. Okay. Q. Have you seen what has been marked as Plaintiffs' P before today? A. I did, yes. I recall it.	2 3 4 5 6 7	A. Okay. Q. The letter is addressed to Mr. Wechsler, dated October 22, 2014. What did NYDEC mean when it wrote, "You have advised that your client and exchanger, the Edtom Trust, has not procured a
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	101		102
1		1	
1 2	F. Trinklein A. Because they properly identified	1	F. Trinklein
3	and showed us evidence of identification to an	2 3	A. Okay.Q. Did you send this e-mail, the top
4	eligible party.	4	e-mail dated November 19th?
5	Q. And you were satisfied with	5	A. I will assume the answer is "yes."
6	A. That representation.	6	Q. Looking at this document in front
7	Q that representation?	7	of you, Plaintiffs' WW, do you know where it
8	A. I'm sorry. Yes.	8	says "quoted text hidden"? Do you see that?
9	Q. Would you prefer to have received	9	A. Oh, I don't know.
10	your standard form?	10	Q. Do you see that?
11	A. No.	11	A. I don't know. I think isn't
12	Q. So as long as they give you	12	that normally a reference in the software
13	something in writing, presumably, or something	13	used? Word software does that by truncating
14	to that effect, you're okay with continuing	14	text. I don't think there is a deliberate
15	with the 1031 exchange?	15	hidden text; I think it does that by
16	A. Absolutely.	16	collapsing discussions by itself.
17	Q. I'd like to show you what is being	17	I think I've seen that typically,
18	marked as Plaintiffs' WW. It's an e-mail	18	but I can't say.
19	Bates stamped NYDEC 097. It is an e-mail from	19	Q. Do you see where it says at the
20	NYDEC to Jeff Wechsler dated Wednesday,	20	bottom of the page, 8/24/2018, 10:00 a.m.?
21	November 19, 2014. Take a look and let me	21	A. Yes.
22	know when you're ready for questions.	22	Q. Do you know why it says that?
23	(Plaintiffs' Exhibit WW, one page	23	A. No.
24	Bates stamped NYDEC097, marked for	24	Q. As part of the exchange of
25	identification, as of this date.)	25	documents in this case did you print out
	103		104
1	F. Trinklein	1	F. Trinklein
2	e-mails of yours? I mean you personally.	2	Q. I draw your attention,
3 4	MR. FERLAZZO: Note my objection.	3 4	Mr. Trinklein, to the text of this e-mail. A. All right.
5	You can answer.	4	
J	A Not to my knowledge We probably	5	e e e e e e e e e e e e e e e e e e e
6	A. Not to my knowledge. We probably	5	Q. What did you mean when you wrote
6 7	printed out once this case got brought up,	6	Q. What did you mean when you wrote withdrawn.
7	printed out once this case got brought up, we probably printed out documents trying to	6 7	Q. What did you mean when you wrote withdrawn. You see where there is a list of
7 8	printed out once this case got brought up, we probably printed out documents trying to get our know what happened throughout the	6 7 8	Q. What did you mean when you wrote withdrawn. You see where there is a list of three items that you're requesting of
7 8 9	printed out once this case got brought up, we probably printed out documents trying to get our know what happened throughout the whole process. I think that's very possible.	6 7	Q. What did you mean when you wrote withdrawn. You see where there is a list of three items that you're requesting of Mr. Wechsler?
7 8 9 10	printed out once this case got brought up, we probably printed out documents trying to get our know what happened throughout the whole process. I think that's very possible. Q. Does NYDEC have any policies	6 7 8 9	Q. What did you mean when you wrote withdrawn. You see where there is a list of three items that you're requesting of Mr. Wechsler? A. Right.
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7 8 9 10 11 12 13 14 15 16 17 18 19 20 21	printed out once this case got brought up, we probably printed out documents trying to get our know what happened throughout the whole process. I think that's very possible. Q. Does NYDEC have any policies related to e-mail retention? A. No. Q. Does NYDEC routinely back up their e-mails? A. I would say there is a backup that happens, our server is backed up. I don't know how long it's backed up for, I couldn't tell you. RQ MR. COHEN: Calling for the production of the entire chain of e-mails, what's referenced here, "quoted	6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21	Q. What did you mean when you wrote withdrawn. You see where there is a list of three items that you're requesting of Mr. Wechsler? A. Right. Q. Do you see that? A. Right. Q. Are those typical requests that NYDEC makes to terminate an exchange? A. No. It's because we were not given a W-9 at this juncture so our antennae were up that something's amiss here. Q. What did you think was amiss? A. Well, we didn't know. But why are we approaching the 45th day had we not been provided a W-9?
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7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	printed out once this case got brought up, we probably printed out documents trying to get our know what happened throughout the whole process. I think that's very possible. Q. Does NYDEC have any policies related to e-mail retention? A. No. Q. Does NYDEC routinely back up their e-mails? A. I would say there is a backup that happens, our server is backed up. I don't know how long it's backed up for, I couldn't tell you. RQ MR. COHEN: Calling for the production of the entire chain of e-mails, what's referenced here, "quoted text hidden" on NYDEC097. MR. FERLAZZO: We'll take it under	6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	Q. What did you mean when you wrote withdrawn. You see where there is a list of three items that you're requesting of Mr. Wechsler? A. Right. Q. Do you see that? A. Right. Q. Are those typical requests that NYDEC makes to terminate an exchange? A. No. It's because we were not given a W-9 at this juncture so our antennae were up that something's amiss here. Q. What did you think was amiss? A. Well, we didn't know. But why are we approaching the 45th day had we not been provided a W-9? Q. So why didn't you terminate the exchange?
7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24	printed out once this case got brought up, we probably printed out documents trying to get our know what happened throughout the whole process. I think that's very possible. Q. Does NYDEC have any policies related to e-mail retention? A. No. Q. Does NYDEC routinely back up their e-mails? A. I would say there is a backup that happens, our server is backed up. I don't know how long it's backed up for, I couldn't tell you. RQ MR. COHEN: Calling for the production of the entire chain of e-mails, what's referenced here, "quoted text hidden" on NYDEC097. MR. FERLAZZO: We'll take it under advisement and ask that you follow it up	6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24	Q. What did you mean when you wrote withdrawn. You see where there is a list of three items that you're requesting of Mr. Wechsler? A. Right. Q. Do you see that? A. Right. Q. Are those typical requests that NYDEC makes to terminate an exchange? A. No. It's because we were not given a W-9 at this juncture so our antennae were up that something's amiss here. Q. What did you think was amiss? A. Well, we didn't know. But why are we approaching the 45th day had we not been provided a W-9? Q. So why didn't you terminate the exchange? A. We thought we might be party to a
7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	printed out once this case got brought up, we probably printed out documents trying to get our know what happened throughout the whole process. I think that's very possible. Q. Does NYDEC have any policies related to e-mail retention? A. No. Q. Does NYDEC routinely back up their e-mails? A. I would say there is a backup that happens, our server is backed up. I don't know how long it's backed up for, I couldn't tell you. RQ MR. COHEN: Calling for the production of the entire chain of e-mails, what's referenced here, "quoted text hidden" on NYDEC097. MR. FERLAZZO: We'll take it under	6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	Q. What did you mean when you wrote withdrawn. You see where there is a list of three items that you're requesting of Mr. Wechsler? A. Right. Q. Do you see that? A. Right. Q. Are those typical requests that NYDEC makes to terminate an exchange? A. No. It's because we were not given a W-9 at this juncture so our antennae were up that something's amiss here. Q. What did you think was amiss? A. Well, we didn't know. But why are we approaching the 45th day had we not been provided a W-9? Q. So why didn't you terminate the exchange?

105 106 1 F. Trinklein 1 F. Trinklein 2 O. What fraud? 2 puzzling if this is not a fraud, why wasn't an A. Fraud of some unknown entity 3 EIN provided by this point? Because it's 3 relatively simple to do from our perspective. 4 depositing money under our control who 4 5 misrepresented themselves. So we were very, 5 What is the problem? 6 very -- at this point, very on high alert. 6 Q. What -- from your perspective, what 7 Q. And why did you ask for a notarized 7 is the process to obtain a EIN? 8 FIRPTA affidavit, as written here? 8 A. Go online, you provide your 9 information on your U.S.-formed entity and the 9 A. That would provide further evidence 10 that this is a legitimate transaction with a 10 IRS provides the EIN. 11 non-foreign entity. 11 Q. So when you wrote this e-mail it 12 Q. What were you concerned about with 12 was your understanding that they -- that the 13 relation to FIRPTA? 13 exchanger did not have an EIN? 14 A. We were looking for evidence for 14 A. That we are trying to establish 15 it, yes, right. We had not been given any 15 that this was -- we are not involved in a 16 fraud. 16 evidence of having an EIN and there was a discussion of a potential termination. 17 Q. Again, what do you mean by "fraud"? 17 Q. And what would that mean? 18 A. That we may have been party to some 18 kind of scheme whereby money was being 19 A. Well, that means if you're 19 deposited under our control under false 20 20 terminating, that would mean at the conclusion 21 pretenses. 21 of a termination checks held in the account 22 Q. When you wrote here "an EIN can be 22 are disbursed to the exchanger, which in this 23 quickly obtained if necessary," why did you 23 case would substantiate the fraud. 24 This exchanger was not who they 24 write that? 25 A. Because as we are sitting here 25 purported themselves to be, because there was 107 108 1 F. Trinklein 1 F. Trinklein never any legal evidence that they were in 2 2 The transaction of when that withholding 3 3 fact U.S. citizens. requirement takes place is at the completion 4 Q. And them not being U.S. citizens 4 of the exchange process. So that in an 5 impacts a 1031 exchange how? 5 exchange where all the money is used to buy 6 A. Well, what happens when --6 replacement property, it's not truncated by 7 And this is something, again, we 7 the 10 percent withholding. The exchanger has 8 don't do normally. It's the first time 8 the right to spend all of that money generated 9 9 from the sale towards the purchase. because we're thrown into this thing 10 unwittingly. Turns out in an exchange when 10 It's only if the funds -- the you handle -- in this circumstance there's a 11 11 exchange is not completed and the funds are withholding requirement. 12 12 disbursed to the exchanger that the 13 13 Are you familiar with that? Do you intermediary is now deemed the withholding need me to go through it? agent and is under regulations by the IRS to 14 14 Q. You answer however you like. 15 submit that 10 percent out of those funds 15 16 A. In a typical real estate 16 before the exchanger receives constructive 17 transaction with a foreign person, when a 17 receipt of that money. The money has to be 18 buyer comes in to buy from the foreign person, 18 sent to the IRS. 19 money has to be withheld from that purchase to 19 O. And when does the FIRPTA tax 20 the extent of 10 percent of the gross purchase 20 withholding -- when is it supposed to be price and sent to the IRS as a withholding 21 21 withheld? 22 agent. 22 A. To repeat what I just said, so it's 23 Within the context of a 1031 23 at the completion -- it's when the cash, when 24 24 exchange, the transaction doesn't occur at the the funds are to be disbursed to the exchanger 25 time of the relinquished property closing. 25 is when.

109 110 1 F. Trinklein 1 F. Trinklein 2 2 So it's when the money first gets outright sale transaction, it would have been transmitted to the foreign person, at that 3 on that relinquished property sale date. But 3 4 moment 10 percent has to be pulled out of that 4 in an exchange, that's not the date that the 5 amount and given to the IRS, then 90 percent 5 FIRPTA is -- that the withholding is required. 6 goes to the exchanger. 6 Q. What do you mean by "outright sales 7 7 So that can either be at the 45-day transaction"? 8 period if there is no identification made or 8 A. We are on an exchange. So you have 9 9 at the completion of the exchange period, two parties, you have a buyer and a seller 10 which is 180 days is when the transaction is 10 sitting across from each other and I sell 11 occurring, because that's when the cash is 11 property to you, you pay me. That's no 12 being provided to the foreign person. 12 exchange involvement; that's a real estate 13 Q. And in this transaction it wouldn't 13 transaction, buy and sell. In an exchange have been at the closing on October 10, 2014? there is not -- it's not considered a sale. 14 14 15 15 A. No. It's an exchange, it's not a It's considered the first portion of a process 16 16 called a property exchange. sale. 17 17 So the terminology can get a little Q. But the FIRPTA tax withholding, the bit ambiguous to the uninformed, but the 18 10 percent that you talked about --18 A. Right. 19 people that are experts in this field or that 19 know these particular tax ramifications will 20 Q. -- wouldn't be -- wouldn't need to 20 21 have been remitted on October 10, 2014? 21 explain that fact of when does the withholding 22 A. No, no. A sale transaction did not 22 take place. 23 23 take place. That's a sale transaction. The And it's pretty obvious why the 24 property exchange is different than an 24 withholding would not take place early, 25 outright sale transaction. If it had been an 25 because let's say you take 10 percent of that 111 112 1 F. Trinklein 1 F. Trinklein 2 money and now it's being held by the IRS. How 2 A. Yes, that's right. 3 would you have money to buy replacement 3 MR. COHEN: Let's take a break. property? You're missing 10 percent of it. 4 4 (Discussion off the record.) 5 It's only after you had the opportunity to 5 MR. COHEN: Back on the record. 6 spend all of that money on replacement 6 Q. I just want to draw your attention 7 property. And to the extent you don't, that's 7 to the exhibit in front of you, Plaintiffs' WW 8 the moment that that requirement takes place. 8 where it says "trust agreement" listing the 9 9 Q. The sale of the exchanger's trustees as authorized signatories for the 10 relinquished property, that occurred on 10 trust. October 10, 2014? 11 A. Right. 11 12 A. I would have to look but it sounds 12 Q. Was this the first time you asked 13 for a copy of the trust agreement? 13 familiar. Do you have the --14 A. I believe that's correct. 14 You gave that to me in an earlier 15 15 Q. Did you receive a copy of the trust document that showed in an e-mail what the 16 date was of the relinquished property sale. 16 agreement? 17 A. I do not recall if we got a copy of 17 Q. But it wasn't in April of 2015? 18 A. No. I think it was October 10th, I 18 the trust agreement or not. 19 We're seeing what we need to abort 19 believe. You can show me again from that the exchange with these things. Whether we 20 20 exhibit, but I think it was October 10th. I'm received them or not I'm not sure, because in 21 21 just trying to recall even using different 22 the end it was not aborted. So in order for 22 dates. But I think the start of the process,

us to abort it we would have needed this, but

I don't know if they were ever provided or

when they were.

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Jeff Wechsler's e-mail saying "We'd like to do an exchange today," was that October 10, 2014?

Q. October 10, 2014.

	1285	1	
	169		170
1	F. Trinklein	1	F. Trinklein
2	that line, that middle line.	2	Q. I would like to put before you what
3	A. Yes.	3	has been previously marked Plaintiffs' EE.
4	Q. Did you receive an e-mail on	4	Take a look at that and let me know when you
5	March 10th from written here from Jeffrey	5	are ready for questions.
6	Wechsler?	6	A. Okay.
7	A. Yeah, apparently so.	7	Okay.
8	Q. Do you have any idea how this	8	Q. Did you write the top e-mail dated
9	Plaintiffs' DD was printed or produced and why	9	Friday April 10, 2015 at 5:41 p.m.?
10	it looks the way it looks?	10	A. Yes.
11	A. No.	11	Q. I'm going to ask you a series of
12	MR. FERLAZZO: Objection.	12	questions about what you wrote in this e-mail.
13	You can answer.	13	A. Okay.
14	THE WITNESS: Sorry.	14	Q. Looking at the first sentence you
15	A. No, I don't know why it looks like	15	wrote, "As directed by the IRS, we submitted
16	this. It's a different format than I'm used	16	Form 8288 along with the mandated \$395,000
17	to seeing.	17	payment on the final day of the exchange
18	Q. Do you know I mean Mr. Wechsler	18	period, April 8, 2015. Please see the
19	writes here, "Evan, I just left a message at	19	attached."
20	your office. Can you please call me?" Do you	20	A. Right.
21	know if Mr. Netalios called Mr. Wechsler in	21	Q. In that sentence, what did you mean
22	response to this e-mail?	22	by the words "as directed by the IRS"?
23	A. I don't know.	23	A. According to the rules and
24	Q. I will take it back.	24	guidelines set forth in the instructions of
25	A. (Witness handing document.)	25	8288.
	(
	171		172
1		1	
1	F. Trinklein	1	F. Trinklein
2	Q. So you didn't speak to somebody	2	A. That Evan would give instruction to
3	from the IRS?	3 4	how to apply this deposit towards the client's
4	A. I made a number of attempted calls		tax return.
5	within the IRS and they basically said the	5	Q. So it's your understanding that
6 7	instructions were self-explanatory.	7	Mr. Wechsler was preparing the exchanger's tax
	Q. What did you how many phone		returns?
8	calls did you make? A. I don't recall.	8	A. Or providing information to his
9 10		9	client to their tax preparer, either/or.
11	Q. How many people did you speak to?A. I would have those I would have	11	Q. You didn't have an understanding if
12	known this if I knew that first one, I	12	he was preparing it himself?
13	would have known the second one.	13	A. No. No, I did not.Q. Did you ask him if he was preparing
14	Q. As part of these phone calls, did	14	Q. Did you ask him if he was preparing the tax returns for the exchanger?
15	they give you any additional information?	15	
16	A. No, no further guidance. "Read the	16	A. Not to my recollection.
17	instructions."	17	Q. Do you know if anybody at NYDEC
18			asked him if he was preparing and filing tax
19	Q. That was the gist of what they told you?	18 19	returns for the exchanger? A. Not to my recollection. It's
20	A. Yes.	20	3
21	Q. Look at the next sentence.	1	immaterial to what a qualified intermediary
22	"I believe Evan gave you	21	does. I could review what a qualified
23	instruction as to how to apply this deposit	22 23	intermediary does if it would be helpful.
. ()	DISTRICTION AS TO HOW TO ADDIV THIS DEDOST	43	Q. No. My question is, it made no
		21	difference to you?
24	toward your client's tax return." What did	24	difference to you?
		24 25	difference to you? A. Correct.

173 174 1 1 F. Trinklein F. Trinklein 2 Q. That second paragraph you say, "as Q. Okay. I would like to turn your 2 3 you will note on the form." 3 attention towards the bottom of the first page of Plaintiffs' EE. 4 I'm going to ask you what you meant 4 5 when you wrote, "We are making the case of 5 A. Okay. 6 establishing April 8, 2015 as the 'transfer 6 Q. This is an e-mail written by 7 7 date' in an attempt to minimize the Jeffrey Wechsler. I would like to ask you interest/penalty burden on your client." What 8 8 what you understood when he wrote, "Evan, can did you mean by that whole sentence? 9 9 you please forward the affidavit that we 10 A. So this is to recap what we've done 10 previously discussed for the client to sign." 11 several times before, okay. A. I don't know. That was a 11 12 So the intent of -- if you read the 12 communication between Evan and Jeff Wechsler. 13 rules and the guidelines and instructions, 13 So you don't know what that's they clearly are indicating that the intent of 14 about? 14 15 this form is to submit the withholding, 15 A. No. 16 withholding tax, at the time that the foreign 16 Q. Was there conversations that you 17 entity is in receipt of cash. However, the 17 were part of for the exchanger to sign 18 instructions do not specify clearly in the 18 affidavits? 19 event of a 1031 property exchange how that 19 A. Not that I recall. 20 should be treated. So there's ambiguity. 20 Q. I would like to turn your attention 21 So we elected to -- for the benefit to the third page of Plaintiffs' EE. It's 21 22 of the client to make the case that it seemed Form 8288. Where it says -- next to "sign 22 23 most appropriate to list the date when the here," is that your signature? 23 24 exchanger would first be entitled to having 24 A. Yes. 25 the cash disbursed to them. 25 Q. And you dated that 4/10/15? 175 176 1 F. Trinklein 1 F. Trinklein 2 A Yes 2 the date of the transfer would be the date of 3 3 Q. If you look further up the page the relinquished property closing. But in a property exchange there is no availability of 4 next to the number 3 where it says "date of 4 5 5 transfer." the foreign entity of actual cash receipt and 6 A. Yes. 6 therefore date of transfer does not apply to 7 O. You filled in -- withdrawn. 7 that date. It's not a critical date. It's 8 Who completed this form? Who put 8 the date -- it could be the 45th day if no 9 in the information into this form? 9 property is identified. 10 A. I did. 10 But it's the date whereby cash is 11 Q. And you put in April 8, 2015? 11 made available to the foreign entity, which in 12 A. Yes. 12 this circumstance is April 8th. 13 Q. And it was your understanding that 13 O. Turning to the next page, did you 14 the date of the transfer was the last day of also put in -- compile the information that is 14 the 180-day exchange period? 15 15 put into this form as well? 16 A. Right. The term -- the date of 16 A. Yes. 17 transfer in the instructions relates to the 17 Q. Looking at box 1, date of transfer, 18 distribution and availability of the cash to 18 the same -- your same thought process as to the foreign entity. They -- so the term that 19 19 why you put April 8th, 2015 applies here as 20 they used as far as transfer is ambiguous. 20 well? 21 Q. So it was your understanding it 21 A. Yes. 22 didn't mean date of the sale of the 22 Q. Turning to the next page of the 23 relinquished properties? 23 Exhibit, looking at the check dated 4/9/15, 24 A. Correct. 24 where did the money for this check come from? 25 An outright sale, not an exchange, 25 A. The account that we established for

	1201		
	177		178
1	F. Trinklein	1	F. Trinklein
2	this client, which was a segregated individual	2	(Recess taken 3:40 p.m.)
3	account, under NYDEC's tax identification	3	(Resumed at 3:57 p.m.)
4	number but for clarity purposes had its own	4	Q. Hello, Mr. Trinklein. How are you?
5	account for accounting purposes.	5	A. Very well.
6	Q. What do you mean, for accounting	6	Q. We have been looking at a series of
7	purposes?	7	exhibits from the months October, November,
8	A. So that all parties would be aware	8	December of 2014 into March and April of 2015;
9	that this money is being held on behalf of	9	is that right?
10	Edtom Trust.	10	A. Yes.
11	Q. Per this e-mail, Plaintiffs' EE and	11	Q. After the 45-day identification
12	the attachments, you remitted the 8288 and the	12	period until the 180-day end of the exchange
13	withholding, correct?	13	period, did Mr. Wechsler make demands upon
14	A. Correct.	14	NYDEC to return the exchange proceeds?
15	Q. Did you ever receive any	15	A. I don't believe so.
16	communications from the IRS in response or	16	Q. I would like to put in front of you
17	related to what you filed?	17	what has been previously marked as Plaintiffs'
18	A. No.	18	G. I want you to take a look at that.
19	Q. Did you ever did NYDEC ever	19	MR. COHEN: Off the record.
20	receive confirmation from the IRS that the	20	(Discussion off the record.)
21	forms on the money were received and accepted?	21	MR. COHEN: Back on the record.
22	A. No, other than cash checks.	22	A. Yes, I have reviewed it.
23	MR. LENTINELLO: Can we take a	23	MR. COHEN: Off the record.
24	break?	24	(Discussion off the record.)
25	MR. COHEN: Sure.	25	MR. COHEN: Back on the record.
	Mic. Comm. Suic.		Mic. Collett. Back on the record.
	179		
	1/9	1	180
1		1	180
1	F. Trinklein	1	F. Trinklein
2	F. Trinklein Q. Mr. Trinklein, I would like to turn	2	F. Trinklein were discussing a constructive receipt of
2 3	F. Trinklein Q. Mr. Trinklein, I would like to turn your attention to the third page of	2 3	F. Trinklein were discussing a constructive receipt of proceeds of a sale. Do you recall having a
2 3 4	F. Trinklein Q. Mr. Trinklein, I would like to turn your attention to the third page of Plaintiffs' G in front of you. NAFTALI-00013	2 3 4	F. Trinklein were discussing a constructive receipt of proceeds of a sale. Do you recall having a conversation about that?
2 3 4 5	F. Trinklein Q. Mr. Trinklein, I would like to turn your attention to the third page of Plaintiffs' G in front of you. NAFTALI-00013 is the Bates stamp at the bottom.	2 3 4 5	F. Trinklein were discussing a constructive receipt of proceeds of a sale. Do you recall having a conversation about that? A. Yes.
2 3 4 5 6	F. Trinklein Q. Mr. Trinklein, I would like to turn your attention to the third page of Plaintiffs' G in front of you. NAFTALI-00013 is the Bates stamp at the bottom. A. Okay.	2 3 4 5 6	F. Trinklein were discussing a constructive receipt of proceeds of a sale. Do you recall having a conversation about that? A. Yes. Q. Is it your understanding from
2 3 4 5 6 7	F. Trinklein Q. Mr. Trinklein, I would like to turn your attention to the third page of Plaintiffs' G in front of you. NAFTALI-00013 is the Bates stamp at the bottom. A. Okay. Q. There are a series of checks here.	2 3 4 5 6 7	F. Trinklein were discussing a constructive receipt of proceeds of a sale. Do you recall having a conversation about that? A. Yes. Q. Is it your understanding from looking at this check that a check was made
2 3 4 5 6 7 8	F. Trinklein Q. Mr. Trinklein, I would like to turn your attention to the third page of Plaintiffs' G in front of you. NAFTALI-00013 is the Bates stamp at the bottom. A. Okay. Q. There are a series of checks here. Looking at the top check, prior to today have	2 3 4 5 6 7 8	F. Trinklein were discussing a constructive receipt of proceeds of a sale. Do you recall having a conversation about that? A. Yes. Q. Is it your understanding from looking at this check that a check was made payable to the Edtom Trust?
2 3 4 5 6 7 8	F. Trinklein Q. Mr. Trinklein, I would like to turn your attention to the third page of Plaintiffs' G in front of you. NAFTALI-00013 is the Bates stamp at the bottom. A. Okay. Q. There are a series of checks here. Looking at the top check, prior to today have you ever seen that check before?	2 3 4 5 6 7 8	F. Trinklein were discussing a constructive receipt of proceeds of a sale. Do you recall having a conversation about that? A. Yes. Q. Is it your understanding from looking at this check that a check was made payable to the Edtom Trust? A. Yeah, it does appear as though a
2 3 4 5 6 7 8 9	F. Trinklein Q. Mr. Trinklein, I would like to turn your attention to the third page of Plaintiffs' G in front of you. NAFTALI-00013 is the Bates stamp at the bottom. A. Okay. Q. There are a series of checks here. Looking at the top check, prior to today have you ever seen that check before? A. Yesterday my attorneys were going	2 3 4 5 6 7 8 9	F. Trinklein were discussing a constructive receipt of proceeds of a sale. Do you recall having a conversation about that? A. Yes. Q. Is it your understanding from looking at this check that a check was made payable to the Edtom Trust? A. Yeah, it does appear as though a check was made payable to the Edtom Trust.
2 3 4 5 6 7 8 9 10	F. Trinklein Q. Mr. Trinklein, I would like to turn your attention to the third page of Plaintiffs' G in front of you. NAFTALI-00013 is the Bates stamp at the bottom. A. Okay. Q. There are a series of checks here. Looking at the top check, prior to today have you ever seen that check before? A. Yesterday my attorneys were going through a bunch of documents. There were	2 3 4 5 6 7 8 9 10	F. Trinklein were discussing a constructive receipt of proceeds of a sale. Do you recall having a conversation about that? A. Yes. Q. Is it your understanding from looking at this check that a check was made payable to the Edtom Trust? A. Yeah, it does appear as though a check was made payable to the Edtom Trust. Q. Looking at this, does that change
2 3 4 5 6 7 8 9 10 11	F. Trinklein Q. Mr. Trinklein, I would like to turn your attention to the third page of Plaintiffs' G in front of you. NAFTALI-00013 is the Bates stamp at the bottom. A. Okay. Q. There are a series of checks here. Looking at the top check, prior to today have you ever seen that check before? A. Yesterday my attorneys were going through a bunch of documents. There were checks that were included in that grouping but	2 3 4 5 6 7 8 9 10 11	F. Trinklein were discussing a constructive receipt of proceeds of a sale. Do you recall having a conversation about that? A. Yes. Q. Is it your understanding from looking at this check that a check was made payable to the Edtom Trust? A. Yeah, it does appear as though a check was made payable to the Edtom Trust. Q. Looking at this, does that change your understanding of whether there was
2 3 4 5 6 7 8 9 10 11 12	F. Trinklein Q. Mr. Trinklein, I would like to turn your attention to the third page of Plaintiffs' G in front of you. NAFTALI-00013 is the Bates stamp at the bottom. A. Okay. Q. There are a series of checks here. Looking at the top check, prior to today have you ever seen that check before? A. Yesterday my attorneys were going through a bunch of documents. There were checks that were included in that grouping but other than what I might have seen yesterday,	2 3 4 5 6 7 8 9 10 11 12 13	F. Trinklein were discussing a constructive receipt of proceeds of a sale. Do you recall having a conversation about that? A. Yes. Q. Is it your understanding from looking at this check that a check was made payable to the Edtom Trust? A. Yeah, it does appear as though a check was made payable to the Edtom Trust. Q. Looking at this, does that change your understanding of whether there was constructive receipt or receipt in any way by
2 3 4 5 6 7 8 9 10 11 12 13 14	F. Trinklein Q. Mr. Trinklein, I would like to turn your attention to the third page of Plaintiffs' G in front of you. NAFTALI-00013 is the Bates stamp at the bottom. A. Okay. Q. There are a series of checks here. Looking at the top check, prior to today have you ever seen that check before? A. Yesterday my attorneys were going through a bunch of documents. There were checks that were included in that grouping but other than what I might have seen yesterday, no, I have never seen this before that I	2 3 4 5 6 7 8 9 10 11 12 13 14	F. Trinklein were discussing a constructive receipt of proceeds of a sale. Do you recall having a conversation about that? A. Yes. Q. Is it your understanding from looking at this check that a check was made payable to the Edtom Trust? A. Yeah, it does appear as though a check was made payable to the Edtom Trust. Q. Looking at this, does that change your understanding of whether there was constructive receipt or receipt in any way by the exchanger from the proceeds of the sale of
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2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	F. Trinklein Q. Mr. Trinklein, I would like to turn your attention to the third page of Plaintiffs' G in front of you. NAFTALI-00013 is the Bates stamp at the bottom. A. Okay. Q. There are a series of checks here. Looking at the top check, prior to today have you ever seen that check before? A. Yesterday my attorneys were going through a bunch of documents. There were checks that were included in that grouping but other than what I might have seen yesterday, no, I have never seen this before that I recall. Q. Do you see on this top check where it says "to the order of the Edtom Trust"? A. Yes. Q. And do you see where somebody wrote in "void"? A. Yes. Q. Do you see where the date is labeled 10/09/14?	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	F. Trinklein were discussing a constructive receipt of proceeds of a sale. Do you recall having a conversation about that? A. Yes. Q. Is it your understanding from looking at this check that a check was made payable to the Edtom Trust? A. Yeah, it does appear as though a check was made payable to the Edtom Trust. Q. Looking at this, does that change your understanding of whether there was constructive receipt or receipt in any way by the exchanger from the proceeds of the sale of their property? A. Not necessarily. It depends whether this check was presented to the Edtom Trust. If it was presented, then that would be a problem. If there was an actual closing that takes place as we discussed earlier where a check is presented and held and has control over and the deed is moved, then the closing has occurred. So the existence of a check

181 182 1 F. Trinklein 1 F. Trinklein 2 Trust had this check, prior to someone writing 2 money at the closing and pay tax on it. It's "void," in their hands and they walked out of 3 3 not an all-or-nothing provision; it's the 4 a closing, to your understanding would that 4 degree you receive the cash and have the 5 void --5 ability to spend it that you're taxed at that 6 A. To the best of my problem, that 6 time. 7 7 would be a problem. Okay, let me take that back from Q. Q. That would be a problem? 8 8 you. A. That would be a problem. Because 9 9 A. (Witness handing document.) 10 if a closing has occurred and the seller, the 10 Q. Thank you. exchanger, has physical receipt of the funds I want to draw your attention to 11 11 12 and the closing is now adjourned so to speak, the time period of April of 2015. 12 13 I mean it's a completed closing. Then you 13 A. Okay. 14 cannot undo that event. Q. And specifically after the 180-day 14 15 Q. Does it matter if their receipt is 15 exchange period has expired on this 16 five dollars or \$5 million? 16 transaction. 17 A. They are allowed to receive money 17 A. Okay. 18 at the closing but it's taxable to the degree 18 Q. So calling it day 181, if you will. 19 they receive cash. It's called taxable boot, 19 Does that make sense to you? 20 B-O-O-T. 20 A. Yes, it does. 21 So an exchanger is permitted to 21 Q. Okay. Day 181 comes around on this 22 have proceeds paid to them but that cannot be 22 transaction and aside from \$395,000 that NYDEC reversed back into the exchange account. It's 23 23 remitted to IRS for FIRPTA tax withholding 24 taxable. That portion is taxable. 24 which we had talked about and \$96,000 that was 25 Exchangers sometimes will want 25 remitted to New York State for tax 183 184 1 F. Trinklein 1 F. Trinklein 2 2 withholding, on day 181 NYDEC was still Florida that we commissioned to find out what holding the rest of the exchange proceeds? 3 3 the maximum penalties could be assessed on 4 A. That's correct. 4 NYDEC based on misrepresentation by the 5 5 Q. Why? exchanger. A. Because NYDEC, through the 6 6 Q. You say "could be"? 7 misrepresentation of the exchanger, was put 7 A. Yes, potentially. 8 into a liability stance from the IRS based on 8 Q. Has NYDEC -- has NYDEC incurred any 9 the exchanger's misrepresentation to NYDEC. 9 liability, any penalty, damages, anything from 10 Q. You are talking about liability and 10 the --11 possible fees and taxes and penalties and 11 Have you been informed by the IRS 12 things like that? 12 of anything? 13 A. Not to date. 13 A. Correct. So today it's all still potential? 14 Q. On what -- what are you relying 14 O. upon? What did you look at to make that kind 15 15 A. Yes. 16 of determination? 16 Q. So how have you been damaged and 17 A. The 8288 instructions delve into 17 hurt by what you are characterizing as a 18 18 mischaracterization by the exchanger? that as well as we then started to engage 19 MR. FERLAZZO: Objection. 19 professional support to determine to what 20 extent were we exposed to IRS fines and 20 You can answer. 21 penalties. 21 A. So there is a potential that we get 22 Q. What professionals did NYDEC 22 a bill, as outlined by Greenberg Traurig 23 23 specialists, that could exceed \$400,000 due engage? and payable by NYDEC, and there are about --24 A. Greenberg Traurig, the national 24 25 firm, has a FIRPTA withholding group down in 25 You would have to -- you could

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185 186 1 F. Trinklein 1 F. Trinklein 2 2 enumerate the different statutes that arrive significant penalty on us because of our 3 3 withholding requirements that had not been at significant numbers and there is many 4 aspects to that whole analysis that go well 4 properly met in their perspective. 5 beyond my understanding. 5 Q. What do you mean by "ongoing 6 6 What we were trying to accomplish concern"? 7 was to protect the viability of our company 7 A. That means that the business based on the misrepresentation by the single 8 8 doesn't collapse, fold based on insolvency, 9 client. We try to go through different 9 meaning no money in the bank. 10 methods by which to protect ourselves, such as 10 Q. So you were concerned about 11 a legal opinion by the exchanger's attorney insolvency? 11 12 that we could then at least have recourse. 12 A. Yes. 13 In the event of a foreigner who is 13 Q. And having to close up shop? 14 not in the country, we would have no ability 14 A. Yes. 15 15 to try to receive compensation back if a fine Even the damages that have already 16 were to be levied on NYDEC for a foreign 16 been affected NYDEC because of this case on entity. So we were in a very, very 17 social media where people when they Google 17 NYDEC now see -- sees a federal case against 18 susceptible position and that was our -- we 18 are -- our need was to protect NYDEC's future 19 it has already created significant financial 19 20 against this misdeed. 20 damages because of lost business. 21 Q. You used the word "future." 21 This is a very high-trust business. 22 Earlier you testified about viability. What 22 We are holding a lot of money on behalf of 23 do you mean by that? 23 other parties. And so not only has there been 24 A. We would be very hard pressed to be 24 significant damage but the cash --25 an ongoing concern if the IRS were to levy a 25 The IRS doesn't -- isn't patient 187 188 F. Trinklein 1 1 F. Trinklein 2 with payments. They assess a penalty, they 2 they're picking a QI, that lawsuit that pops 3 up would just move them to another qualified 3 take it. It is not a forgiving group. intermediary which we'll never know about. 4 So we were in a very, very 4 5 susceptible position. 5 But we are familiar with attorneys that have 6 Q. You just mentioned lost business. 6 told us that we have lost significant deals. 7 A. Uh-huh. 7 When I mean significant, seven-figure deals. Q. Have you undergone any type of 8 MR. COHEN: Calling for the 8 RO 9 analysis or any fact-gathering --9 production of all communications, documents, evidencing attorneys or other 10 A. Just people telling us --10 Q. Let me finish. people informing NYDEC that deals would 11 11 12 A. I'm sorry. 12 have been or were lost because of the Q. -- to ascertain how much or to what 13 litigation or anything related to damages 13 14 extent you have actually lost business 14 that NYDEC might have incurred as he has 15 opportunities? 15 just testified to. 16 A. No, not an analysis other than 16 MR. FERLAZZO: Taken under 17 attorneys telling us that multi-million dollar 17 advisement, and ask that you follow up in 18 deals have gone to another QI due to this 18 writing. lawsuit. But we have not gone to the extent 19 Q. So, Mr. Trinklein, you testified a 19 of really providing the complete analysis of 20 few moments ago --20 21 that. 21 And I'm summarizing here, so if I'm 22 And it would be difficult because 22 misstating something that is different from what you believe you said, let me know. 23 we only know of certain circumstance where 23 24 -- that you received a legal 24 attorneys have told us, but because of social 25 media as people are searching the Internet and 25 opinion letter or some type of statement that

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1	F. Trinklein	1	F. Trinklein
2	NYDEC may or could be exposed to damages,	2	\$400,000 approximate number?
3	penalties in excess of \$400,000?	3	MR. FERLAZZO: Objection.
4	A. If you add all the different	4	You can answer.
5	provisions that they outline based on the	5	A. We attempted, to the best of our
6	level of what they would term fraud, the	6	ability, to arrive on an agreement based on
7	numbers do climb to that level.	7	the facts that we had.
8	Q. Was there a cap or was that number	8	And I believe at that time the
9	going to continue to grow or increase?	9	exchanger fired their attorney and we had no
10	A. There are	10	way of contacting the client. Where they had
11	Q. From what you understood.	11	information about us location, telephone
12	A. There are some provisions on	12	numbers, e-mail addresses we had zero on
13	interest and I don't know I couldn't answer	13	them. There was no contact ability for NYDEC
14	the question to what degree they grow but they	14	to reach them to say, "We're looking to come
15	were based on size of the amount of money,	15	to some kind of an agreeable sum that makes
16	the time period from when they would state the	16	sense based on the exposure that we have to
17	money should have been sent to them, and then	17	the IRS based on your actions." We wanted to
18	the intent, underlying intent. So it gets	18	do that and were not able to.
19	fairly technical.	19	Q. Did you ever speak to Roni Naftali
20	Q. So given that opinion letter which	20	in person?
21	you're relying upon to state that penalties	21	A. No.
22	could be assessed but that they haven't, but	22	Q. He never came to your office?
23	that they could be assessed, why didn't you	23	A. No.
24	release everything from the exchange	24	Q. And as of today, per agreement
25	proceeds to the trust everything but that	25	between the parties, 200,000 dollars are
	proceeds to the trust everything out that		between the parties, 200,000 donars are
	191		192
1	P. Taialdaia	1	F T : 11 :
1	F. Trinklein	1	F. Trinklein
2	withheld and are sitting in my firm's escrow	2	he said/she said. To the extent he has
2	withheld and are sitting in my firm's escrow account; is that correct?	2 3	he said/she said. To the extent he has an understanding of what is going on and
2 3 4	withheld and are sitting in my firm's escrow account; is that correct? A. Correct.	2 3 4	he said/she said. To the extent he has an understanding of what is going on and it comes from me telling him that or
2 3 4 5	withheld and are sitting in my firm's escrow account; is that correct? A. Correct. RL Q. And it's your position today that	2 3 4 5	he said/she said. To the extent he has an understanding of what is going on and it comes from me telling him that or other counsel for him telling him that,
2 3 4 5 6	withheld and are sitting in my firm's escrow account; is that correct? A. Correct. RL Q. And it's your position today that you are not you're refusing to release that	2 3 4 5 6	he said/she said. To the extent he has an understanding of what is going on and it comes from me telling him that or other counsel for him telling him that, that's also protected. And he's not
2 3 4 5 6 7	withheld and are sitting in my firm's escrow account; is that correct? A. Correct. RL Q. And it's your position today that you are not you're refusing to release that money as of today?	2 3 4 5 6 7	he said/she said. To the extent he has an understanding of what is going on and it comes from me telling him that or other counsel for him telling him that, that's also protected. And he's not going to answer that question because
2 3 4 5 6 7 8	withheld and are sitting in my firm's escrow account; is that correct? A. Correct. RL Q. And it's your position today that you are not you're refusing to release that money as of today? DI MR. FERLAZZO: Objection.	2 3 4 5 6 7 8	he said/she said. To the extent he has an understanding of what is going on and it comes from me telling him that or other counsel for him telling him that, that's also protected. And he's not going to answer that question because what's going on in this litigation, his
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25 to introduce Plaintiffs' XX, Bates stamp 25 National Bank.	25		25	
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213 214 1 1 F. Trinklein F. Trinklein 2 IRC Section 1031 transaction (exchange) upon 2 "professionals unrelated to NYDEC" and how you 3 the advice and counsel of professionals 3 were involved. A. Oh, okay. The word "unrelated" is 4 unrelated to NYDEC." 4 5 MR. FERLAZZO: Objection. Based on 5 what is doing it? 6 the attorney-client privilege, I will "Unrelated," I think Evan is 6 7 7 allow the witness to answer only to the referring there to not a -- as a third party 8 extent he understands what that sentence 8 to NYDEC. We cannot -- as a qualified 9 9 means other than an understanding he intermediary, you cannot have any professional 10 obtained from talking to counsel. 10 or personal relationship. It's got to be 11 THE WITNESS: So I can proceed? 11 truly arm's-length. 12 And so that's, I think, what this MR. FERLAZZO: Yes. 12 13 A. I would just say I understand it as 13 is, the unrelated party permitting NYDEC to 14 written. It seems exceedingly clear to me. act as qualified intermediary in the exchange. 14 15 What word is throwing you off? 15 I think that's what the term "unrelated" in 16 Q. Didn't Mr. Wechsler call you at the 16 this circumstance is referring to. closing table on October 10, 2014? 17 MR. COHEN: Okay. Let's take a 17 18 A. Yes. 18 two-minute break. 19 Q. And he asked you, among other 19 MR. FERLAZZO: Sure. 20 questions, whether the 1031 could still be 20 (Recess taken 4:52 p.m.) 21 done while they were at the closing table? 21 (Resumed at 5:01 p.m.) 22 A. Yes. 22 MR. COHEN: Back on the record. 23 Q. And you told him that he could? 23 I have just shown Plaintiffs' AAA 24 Yes. 24 to Mr. Trinklein. Counsel for 25 Q. I was just trying to understand 25 Mr. Trinklein had objected to the extent 216 215 1 F. Trinklein F. Trinklein 1 2 that attorney-client privilege related to 2 As you're sitting here today, why 3 3 his understanding based on those is NYDEC continuing to withhold and won't 4 conversations and advice. 4 release the \$200,000 of the exchange proceeds 5 5 that by agreement are sitting in my firm's Is that accurate? 6 MR. FERLAZZO: That's accurate. 6 escrow account? 7 7 A. To the best of my knowledge, we MR. COHEN: As I've stated RL 8 8 still have not received verification from the previously on the record, the document 9 9 Plaintiffs' AAA is not a privileged IRS that we are not liable due to your 10 document. It's a letter. I'm renewing 10 client's actions, and there is no way that we 11 my position with respect to the objection 11 can obtain that to our knowledge. So if 12 and reserving all rights to get a ruling 12 you're able to obtain that letter from the IRS 13 13 absolving NYDEC, that objection would then be from the court. 14 14 relieved. There is now a series of 15 Q. So, for example, if the IRS issued 15 back-and-forths here and we'll resolve 16 16 some type of communication for closing them at a later time. 17 DI MR. FERLAZZO: And I'll just put on 17 liability towards NYDEC and it was 18 the record, too. With respect to the 18 satisfactory to you, under those circumstances 19 19 question earlier about the \$200,000 held you would allow the money to be released to 20 in escrow we are willing to allow 20 the exchanger? 21 Mr. Trinklein to answer to the extent 21 A. To the best of my knowledge. To my 22 that his response is not based on any of 22 knowledge. I understand that to be the key 23 his conversations with counsel. 23 issue at hand. 24 MR. COHEN: Okay. Thank you. 24 Q. We were looking at bank statements 25 Q. Why don't we start there. 25 a little earlier, not too long ago. Did NYDEC